

**EFFECT OF LEAN MANAGEMENT PRACTICES ON PERFORMANCE OF SELECTED
INTERNATIONAL NON-GOVERNMENTAL ORGANIZATIONS IN NAIROBI COUNTY-
KILIMANI WARD**

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ABSTRACT

The purpose of this research was to identify the effect of lean management practices on the performance of selected non-governmental organizations in Nairobi County. The study

specifically examined the effects of work teams, process simplification, corporate restructuring and cost management on performance of selected NGOs. The study was founded on various management theories including, the theory of constraints, systems theory, the agency theory and the resource based view. The study utilized the descriptive survey design. The sample population of study was 58 international NGOs involved in the implementation of health activities/ programs with based in Kilimani Ward of the Nairobi County. The researcher utilized purposive sampling to identify the NGOs that formed the unit of interest. The study utilized entire population as the sample of study. The statistical package for Social Sciences (SPSS) computer software was used for data analysis. The linear regression model was used to test the relationship between the variables. The data was presented using frequencies, pie charts and tables.

The correlation results indicated that there was a positive relationship between team management and performance of NGOs. Correlation results also revealed that, process simplification, corporate restructuring and cost management had a positive and significant effect on the performance of selected International Non-Governmental Organizations with Health Programs in Nairobi County. The findings from the regression results revealed that Work Team Management, process simplification, corporate restructuring and cost management has a positive and significant effect on the performance of selected International Non-Governmental Organizations with Health Programs in Nairobi County. The study concluded that lean management practices had an effect on performance of selected International Non-Governmental Organizations with Health Programs in Nairobi County. The study recommends for full implementation of lean practices so as to cater for the dwindling fortunes being met in the NGO Sector.

Key words: *Work Teams management, Process Simplification, Corporate Restructuring, Cost Management, NGO Performance*

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